



**Digital Surveillance
Solutions, Inc**

April 2, 2010

John H. Bradley
Director of Operations and Sales – WNY Division
Alcott HR Group
934 Cleveland Dr.
Buffalo, NY 14225

Dear Mr. Bradley:

I write this letter to let you know how pleased Digital Surveillance Solutions has been with the service we have received from the Alcott Group over the last two years. As you know, ours is a small, fast growing business with HR needs like any other multi-person business. Alcott has removed headaches relating to payroll, various taxes and making sure that our company remains compliant on many issues. By outsourcing these activities to you, we can better focus on our core strengths and keep our business growing. The benefit package you supply is helping us to compete for quality employees. I rest easy knowing my employees have the insurance coverage that they need and we appreciate your advocacy and ability to pool your clients with the insurance companies to keep health care costs down.

Our relationship has also benefited us in ways we didn't anticipate before becoming an Alcott client. Our OSHA training was provided and mostly paid for by an Alcott recommendation. Our employee manuals are up to date and full of good risk reducing information that we never thought of. Our job descriptions are solid and give our new employees a clear understanding of their role in our organization.

From my vantage point, your core strength is your people. From dealing with yourself when we were debating coming aboard to the person we deal with weekly on payroll... all of your personnel have always been courteous, knowledgeable, helpful and kind. We really appreciate that.

For all of the above reasons, I give my unabashed recommendation to any prospective Alcott client that Alcott will take care of all their HR needs and provide very high quality service at very fair price.

Sincerely,

Mike

Michael Blumenson

President
Digital Surveillance Solutions, Inc.
Buffalo, NY